Kai Thøgersen

Partner
Authorisation: Advokat

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Kai has extensive national and international experience in providing corporate and strategic advice, contract drafting and negotiations in mergers, acquisitions, capital market transactions and other major restructuring processes. In addition, Kai is also an experienced team leader and chief negotiator, and for more than eight years he was the Managing Partner of one of Norway's leading law firms. Kai particularly advises technology and telecom companies and is the head of Wiersholm's dedicated technology, media and communication team. Chambers and Partners has ranked Kai as one of Norway's most prominent experts on mergers and acquisitions.

> *Kai Thøgersen is a very experienced and knowledgeable lawyer with a great commercial attitude and vision.*

Industry expertise

Retail
Media and Entertainment
Private Equity
Technology and Digitisation

Areas of practice

Contract Law
M&A and Corporate Law
Telecommunication and Infrastructure

Selected projects

Sale of 40% of all shares in Visma

Advised KKR (and Visma and existing Visma management in relation to management's shareholding) on its sale of approx. 40% of Visma to Singapore Government Investment Corporation, Montagu and Intermediate Capital Group.

Acquisition of Dolly Dimple's Norge AS

Assistance to Domino's Pizza Group plc in connection with its acquisition of Dolly Dimple's Norge AS (through its subsidiary Pizza Pizza Norway AS) from NorgesGruppen Servicehandel AS.

Acquisition of Frontica Business Solutions AS

Assistance to Cognizant in connection with its acquisition of Frontica Business Solutions AS from Frontica Group AS (indirectly owned by Akastor ASA). The transaction was a complex cross-border transaction, including a pre-closing restructuring of the existing global business.

Acquisition of Bluegarden AS

Assistance to Visma onin connection with the acquisition of the Bluegarden Group from Marlin Equity Partners, LLC. Bluegarden offers payroll administration, human resource administration and business process outsourcing solutions delivered in the cloud and tailored to each of its target geographical markets and customer segments. Wiersholm assisted with the due diligence process, the transaction agreements, the transaction structure and the post-restructuring of the Bluegarden Group.

Acquisition of the Raet Group

Assisted Visma in connection with the acquisition of Raet B.V. from HG Capital

Sale of Navico

Sale of Marine Innovations Group AS (Navico) from a joint venture between Altor Fund IV and Goldman Sachs Asset Management to Brunswick Corporation, a US based company listed on the New York Stock Exchange (NYSE), for a purchase price above USD 1 billion. Wiersholm assisted on all aspects of the transaction, including strategic advice, structuring, preparation for the buyer's due diligence and drafting and negotiation of the transaction documents.

Work experience

Partner, Wiersholm, 2014
Managing Partner, Thommessen, 2005
Partner, Thommessen, 1996
Senior Associate, Thommessen, 1991
Traineeship, Allen & Overy LLP, 1991
Associate/Lawyer, Thommessen, 1989
Deputy Judge, Skien and Porsgrunn City Court, 1988
Higher Executive Officer, Oslo Tax Office, 1987

Education

Management Development, Harvard Business School, 2008
Cand. Jur., University of Oslo, 1987

Awards

Band 4, Chambers Global, Corporate/M&A, 2024
Band 4, Chambers Europe, Corporate/M&A, 2024
Market leader , IFLR1000, M&A, 2023
Band 4, Chambers Europe, Corporate/M&A, 2023
Band 4, Chambers Global, Corporate/M&A, 2023
Band 4, Chambers Global , Corporate M&A - Norway , 2022
Band 4, Chambers Europe, Corporate/M&A, 2021
Band 4, Chambers Global, Corporate/M&A - Norway, 2021